# **HSBC ETF Capital Markets Team**

A dedicated team on hand to help with ETF execution

February 2025

For Professionals Clients only.



# How can we help?

We understand that simple and cost-efficient executions of your ETF trade can be just as important as the performance of the ETF itself. As such, we are on hand for all enquiries relating to buying or selling of the HSBC ETFs. The team is constantly monitoring liquidity and pricing and communicating with Authorised Participants and Liquidity Providers. We take care to understand your specific requirements and provide expertise to help in your decision-making.



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Global Head of ETF
Capital Markets
London







Pulkit Arora ETF Capital Markets Specialist London

Daniel Skora Head of ETF Capital Markets APAC Hong Kong



#### Our services

#### Pre-trade analysis

We can provide a liquidity analysis looking at both secondary and primary market liquidity as well as colour on market impact and expected trade costs for buy, sell and for switch trades



## APs and liquidity providers

We have connections with all key ETF liquidity providers, and we can facilitate access to axes, inventories and ETF distribution trades



#### Secondary market surveillance

We continuously monitor our ETF spreads, volumes and trading data across all exchanges and listing venues



#### Market intelligence

We are your eyes and ears in the market place and as such we can provide colour on ETF flows and global trends

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